

Sehan Malhotra

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EDUCATION

Bachelor of Commerce, *UBC Sauder School of Business, Vancouver, BC*

Intended Completion: May 2027

- **Specialization:** Finance with Data Science
- **Certifications:** Chartered Financial Analyst (CFA) Program | CFA Institute | Passed Level I, August 2025; Microsoft Financial Analytics Program
- **Key Courses:** Investment Theory (80%), Finance (81%), Financial Accounting (81%), Managerial Accounting (82%), Programming & Algorithms in CS (92%), Systematic Program Design in CS (86%)
- **Awards:** Academic Honours Dean's List, UBC Sauder (2023, 2024)

WORK EXPERIENCE

KPMG Canada

Vancouver, BC

Staff Accountant – Financial Institutions and Real Estate

Sep 2025 – Apr 2026

- Executed audit procedures across 6+ FI engagements spanning investment funds, mortgage investment corporations, and credit unions, performing equity, income, and substantive testing under IFRS/ASPE, including GL tie-outs, RGL testing, dividend income validation, and partner capital reconciliations in support of financial statement sign-off.
- Managed FY2025 bank and mortgage confirmation cycle via Confirmation.com, processing 238 confirmations (72% return rate) while contributing to walkthroughs, risk assessment documentation (MNS, RMM), and trial balance reconciliations.

Roots Funding

Toronto, ON

Investment Analyst

May 2025 – Aug 2025

- Screened 30+ early-stage companies and qualified prospective investors against deal criteria, maintaining deal-flow in Excel and managing end-to-end CRM data integrity across both sides of the deal cycle.
- Supported 3+ in-person investor onboarding meetings and contributed to outreach materials and follow-ups, building exposure to investor relations, capital-raising workflows, and early-stage deal sourcing.

ICICI Bank Canada

Vancouver, BC

Corporate Banking Analyst

May 2024 – Aug 2024

- Evaluated credit risk for 40+ corporate clients across SMEs, oil & gas, and CRE, analyzing 50+ financial statements through ratio analysis, cash flow modeling, and covenant review under S&P rating methodology, contributing to a 17% improvement in client risk profiling accuracy.
- Conducted financial spreading and annual reviews for portfolios exceeding \$100M in aggregate exposure, building credit memos that contributed to a 20% improvement in financial reporting accuracy and informed senior credit committee decisions.

PROJECTS

20 Conversations A Day

Vancouver, BC

Founder and Builder

Jan 2026 – Present

- Building an AI outreach tool that crafts hyper-personalized cold emails using proven templates from successful outreach to figures like Elon Musk, Jeff Bezos, and YC investors, combined with real-time context from each recipient's recent podcasts, articles, and social posts, matched against the sender's background.
- Also building YourFirstHour (AI morning brief pulling from email, calendar, Slack, and Canvas to surface daily priorities) and LinkedInnit (AI tool turning raw thoughts into polished LinkedIn posts) using Claude Code, Cursor, Lovable, Supabase, and Higgsfield AI, a connected suite designed to help students stay organized and build their careers.

EXTRA CURRICULAR EXPERIENCE

Cents Inc.

Vancouver, BC

Co-Founder

Oct 2023 – Dec 2025

- Launched an advertising-led business model monetizing branded placements on free consumer goods, leading financial restructuring and operating system design that reduced costs by 30%, drove 25% month-over-month growth at peak, and secured \$5,000 in pre-seed funding and provisional patents across Canada.
- Advised 4-5 small and mid-sized businesses on digital and operational transformation by designing AI-enabled workflows across websites, payment processing, and accounting systems, improving efficiency and scalability.

Sauder Management Consulting Club

Vancouver, BC

Financial Analyst

Sep 2023 – Apr 2024

- Delivered market research and competitive analysis for the logistics and operations division, translating insights into recommendations that contributed to a 12% increase in quarterly revenue.
- Built regression-based forecasting models and conducted market analysis for a fintech startup, presenting financial insights that informed growth strategy and contributed to a projected 15% revenue uplift.

SKILLS & INTERESTS

Skills: Finance & Audit: Excel (VBA, XLOOKUP, Pivot Tables), Financial Modeling, Valuation (DCF, Comps), Bloomberg, Capital IQ, PowerPoint, Credit Memos, GL Tie-Outs & Reconciliations, Substantive Testing, Confirmation.com; Programming & Data: Python, R, SQL, Tableau; AI & Build Tools: Claude Code, Cursor, Lovable, Supabase, Higgsfield AI; Communication: Model UN Debating.

Interests: National swimmer (breaststroke, backstroke); travelled to 17 countries (4 continents); scuba diving; sports & film journalism.